

**Incontinent Wear & Incontinence Products**



**Be Gary Sure**

Wholesale Catalog  
2012



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For more than 20 years, Gary has designed and manufactured Incontinent Wear and related Incontinence Products. **GaryWear** is our line of reusable Incontinent Pants, Diapers and Bedding for individuals with bladder and bowel incontinence.

Our most recent development is the **GaryWear Active Brief**, a washable, leak-resistant pant made from breathable, waterproof fabric, and especially designed to wear over absorbent disposable products. It is a slimmer cut than our original line, so refer to fit guide and size chart when selecting sizing.

Our original line has more than 50 items, including snap-on pants, mattress covers, and adult bibs. We are an innovator in materials, especially our proprietary vinyls Softwear™ and Euroflex™, and all are non-toxic. Our flannels are 100% natural cotton fibers allowing for maximum absorption and comfort.

### **Quality Reusable Products That Protect With Comfort**

GaryWear comes with a reputation for solid protection, quality and durability.

All our products are reusable and will withstand numerous launderings, making them a cost-effective solution for people on fixed incomes. Additionally, their reusability makes them a great alternative for people concerned about the environmental impact of disposable products.

The line is designed with fit, comfort and protection in mind. Each product is individually sewn to specification, meeting the highest standards of quality in the industry.

### **Satisfaction Across Customers**

We service customers ranging from residential care facilities, to online medical products suppliers, to senior homecare service providers. Our consistent quality, excellent customer service and quality products have earned us a loyal clientele.



**AN EXTRA LAYER OF PROTECTION, JUST IN CASE**

GaryWear Active Briefs fit easily over an absorbent product for moderate to heavy incontinence.

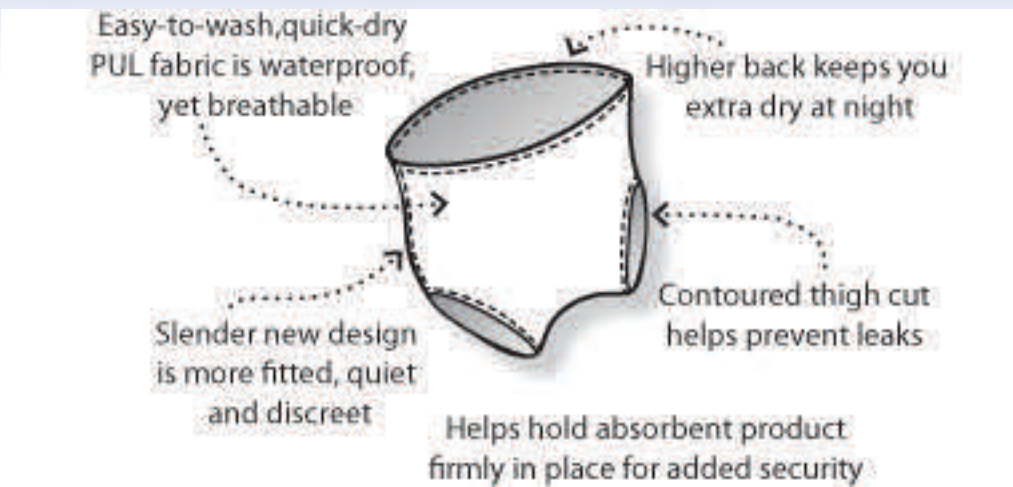
Unlike traditional protective garments, Active Briefs' slimmer cut makes them less bulky, and more discreet.

They're made with the latest advancement in material, providing the waterproof and breathable security you need for your active life.

**GARYWEAR ACTIVE BRIEF**

The new GaryWear Active Brief is a washable, leak-resistant pant in a breathable, waterproof fabric. The pants are designed to fit snugly over an absorbent product – for an extra layer of protection around the clock. You can also use them with reusable cloth diapers.

Unlike traditional protective garments, Active Briefs’ slimmer cut makes them less bulky, and more discreet. They’re made with a special laminated fabric, providing waterproof and breathable security. This fabric is called PUL (Polyurethane Laminated,) which is waterproof, yet breathable.



**CHOOSE FROM SIX APPEALING COLORS**



**CARE**

Machine wash warm. No bleach. No fabric softener. Air dry or tumble dry low. Replace pants after 50-100 washings or when delamination occurs.

**CONTENT**

100% high performance polyurethane laminated polyester.

- > For active people of all ages
- > Our Active Brief fit guide and size chart is different to other Gary Pants.



Comfort Pant in  
Lemon Pastel Pull-On

### **GARY COMFORT PANT AVAILABLE IN PULL-ON or SNAP-ON**

Gary Comfort Pull-Ons and Snap-Ons are our premium pants. They are the same great cut as our Original Pull-Ons and Snap-Ons with an extra wide crotch, and room for a cloth diaper. However, enclosed elastic is used on the waist and legs to provide even more protection. Staying dryer is easier because the elastic is inside the hem, and moisture is fully contained, helping to prevent leaks.

#### **Options:**

→ Bikini Cut or Long Waist

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Gary Original Pull-On in Softwear, bikini cut.

### GARY ORIGINAL PULL-ON PANT

Our Original Pull-On pant is a generous cut, whether ordered in Regular, Bikini or Long Waist style. It is designed to be worn with a diaper, or over underwear. It has an extra wide crotch for maximum room.

#### Original Pull-On

¾" Fold-over white elastic on waist & legs is standard.

#### Options:

- Bikini Cut or Long Waist
- 1" White Elastic
- 1" Black Elastic
- ¾" Black Elastic



Pull-On in Softwear lined with White Terry.

### GARY ORIGINAL PULL-ON LINED PANT

Our Original Pull-On lined pant is a generous cut, whether ordered in Regular, Bikini or Long Waist style. It is designed to be worn with a diaper, or over underwear. It has an extra wide crotch for maximum room. A flannel or terry lining adds softness and absorbency for added protection. Terry-lined pants are commonly used as training pants.

#### Original Pull-On Lined

1" Fold-over white elastic on waist & legs is standard.

#### Options:

- Bikini Cut or Long Waist
- 1" Black Elastic
- Window Style (GOPVF only)



Pull-On with Nylon Tricot Outer

### GARY ORIGINAL PULL-ON PANT WITH OUTER

Our Original Pull-On pant with outer fabric is a generous cut, whether ordered in Regular, Bikini or Long Waist style. It is designed to be worn with a diaper, or over underwear. It has an extra wide crotch for maximum room. This pant looks more like underwear because of its outer layer.

#### Original Pull-On With Flannel Outer or Tricot Outer

1" Fold-over white elastic on waist & legs is standard.

#### Options:

- Bikini Cut or Long Waist
- 1" Black Elastic



Gary Original Snap-On in Green Apple.

### GARY ORIGINAL SNAP-ON PANT

Our Original Snap-On pant is a generous cut, whether ordered in Regular, Bikini or Long Waist style. Nickel-plated brass snaps on the sides allow for easy changing. It is designed to be worn with a diaper. It has an extra wide crotch for maximum room.

#### Original Snap-On

3/4" Fold-over white elastic on waist & legs standard.

#### Options:

- Bikini Cut or Long Waist
- 1" White or Black Elastic
- 3/4" Black Elastic

### GARY ORIGINAL SNAP-ON LINED PANT

Our Original Snap-On pant is a generous cut, whether ordered in Regular, Bikini or Long Waist style. Nickel-plated brass snaps on the sides allow for easy changing. It is designed to be worn with a diaper. It has an extra wide crotch for maximum room. A flannel or terry lining adds softness and absorbency for added protection. Terry-lined pants are commonly used as training pants.



Snap-On Softwear lined with Bedtime Bears, shown window style.

#### Original Snap-On Lined

1" Fold-over white elastic on waist & legs standard.

#### Options:

- Bikini Cut or Long Waist
- 1" Black Elastic
- Window Style (GOSVF Only)

### GARY ORIGINAL SNAP-ON PANT WITH OUTER

Our Original Snap-On pant with fabric outer is a generous cut, whether ordered in Regular, Bikini or Long Waist style. Nickel-plated brass snaps on the sides allow for easy changing. It is designed to be worn with a diaper. It has an extra wide crotch for maximum room.



Snap-On with Blue Flannel Outer

#### Original Snap-On with Flannel Outer or Nylon Tricot Outer

1" Fold-over white elastic on waist & legs standard.

#### Options:

- Bikini Cut or Long Waist
- 1" Black Elastic

### GARY BLOOMER

This pull-on pant has knee-length legs to provide more coverage, and is designed to be worn over a diaper. The extra-wide crotch and seams of legs are heat-sealed (not stitched,) to make it leak-proof. This pant provides maximum moisture containment and is particularly good for night wear.



Gary Bloomer in Blue Star.

#### Bloomer

3/4" Fold-over white elastic on waist & legs standard.

#### Options:

- 1" White Elastic
- 3/4" Black Elastic
- 1 Black Elastic



## GARY FLAT DIAPERS

Gary flat diapers are designed to be worn under Gary pants. They are secured using pins, the old-fashioned way. We use 6 layers of 100% cotton flannel in the center panel. Flat Diapers are available in three shapes: Prefold, Contour or Butterfly. Select outer flannel; inner is usually white.



Butterfly  
in Blue Flannel



Prefold



Contour  
in Yellow Flannel



Flat Diapers shown in  
Contour Yellow flannel

## GARY INSERT PAD

Insert Pads are constructed of 8 layers of 100% cotton flannel. These provide extra absorption when used in conjunction with pull-on or flat diapers, and are particularly good for nighttime use. White only.



Pull-On Terry Diaper in  
White Flannel.

## PULL-ON TERRY DIAPER

The Gary Pull-On Terry Diaper is worn under our Gary Pants. When used together, select an outer pant one size larger than usual. Our Terry Diaper is very suitable for nighttime use, especially when used in conjunction with an insert pad. We use 6 layers of absorbent fabric in our center pads: 2 terry and 4 flannel, for a total of 8 layers including the outer flannel fabric. Choose outer flannel; inner is usually white.

Gary vinyl bedding offers protection for regular mattresses, pillows and sheets. We recommend at least a 7 gauge vinyl for durability, so consider White, Milky White, or Sapphire.

If ordering Frosty Clear, all covers for mattresses, flat sheets and duvet covers will be seamed over 54" wide; Euroflex will be seamed over 60" wide.



Mattress Cover – Zippered Top  
in Sapphire.

### **MATTRESS COVERS—ELASTICIZED CORNERS**

Gary mattress covers are constructed with an 8" gusset and elasticized corners. 1" fold-over elastic is used for strength and durability. We recommend at least a 7 gauge vinyl for durability, so consider White, Milky White, or Sapphire.

### **MATTRESS COVERS - ZIPPERED TOP (FULLY ENCLOSED)**

Gary zippered top mattress covers allow mattress to be fully enclosed. Grommets along the 8" wide gussets let the mattress breathe.

### **Mattress Cover Options:**

→ 12", 14" or 16" gusset



Pillow Cover – Zippered Top  
in Softwear.

### **PILLOW COVER—ZIPPER TOP**

Zipper closure on these pillow covers allows the pillow to be fully enclosed.

### **PILLOW COVER—FLIP FLOP**

Gary flip top pillow cover is a traditional style pillowcase completely enclosing the pillow, with vinyl binding inside.



Bib in Green Apple with White Poly Binding.



Smock with Tray in Milky White with Pastel Blue Poly Binding.

### **BIB AND SMOCKS**

Adult-size bibs and smocks help to keep wearer clean during mealtimes. Gary Bib is vinyl with frosty clear vinyl binding all around for finished look; binding ties at neck for adjustable fit. Gary Smock provides coverage both front and back; snaps at neck, and ties across back. Three adult sizes. Bibs and Smocks with trays, useful for catching spills, are also available.

#### **Options:**

- Poly Binding ( Black, White, Pastel Blue, Pastel Pink)
- Satin Binding (Black, White, Pastel Blue, Pastel Pink)

**Please note:**

- At any time, materials may be discontinued by our suppliers. Gary Manufacturing reserves the right to replace any discontinued material with the closest available material.
- All products are produced with the vinyl's shiny side out.
- When an item is made of two materials, the inner material faces the wearer, unless window style is specified.

**Materials**

FABRIC	DESCRIPTION
Polyurethane Laminate	100% high performance polyurethane laminated polyester. Available in White, Blush, Latte, Gray, Navy, and Black.
Flannel	100% Cotton Flannel, in White, Blue, Pink, and Yellow.
Tricot	100% White Nylon Tricot (used as a lining in or out).
Terry	10 oz. Premium Turkish Cotton Terry, in White.
Poly Binding	1/4" Oxford Weave Bias Binding used as trim.

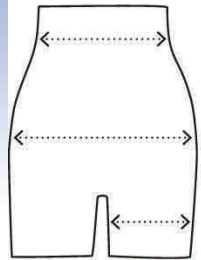
PLASTIC	GAUGE	WIDTH ON ROLL	HAND	DESCRIPTION
Softwear	.004	72"	Ultra Soft	Clear translucent; smooth and ultra soft, very strong; noiseless
Milky White	.004	72"	Very Soft	White tint; noiseless
Milky White	.007	72"	Very Soft	White tint; noiseless
Lemon Pastel	.004	72"	Very Soft	Yellow tint
Pink Pastel	.004	72"	Very Soft	Pastel pink tint
Blue Pastel	.004	72"	Very Soft	Pastel blue tint

**Glossary of Terms**

TERM	DEFINITION
Window Style	Used to describe the direction in which the flannel faces – towards the vinyl to see the print through the plastic. Used on clear vinyls only.
Regular Cut	Our basic cut is full.
Bikini Cut	Waist should fall below the navel; pant is still a full cut.
Long Waist	Waist is higher, at or above the navel; pant is still a full cut.
Plush Elastic	Soft, velvety-textured elastic used for comfort.
Merrowed Edge	Closely bound thread along the edge of fabric; can be used to sew two pieces of fabric together, or aesthetically for a colored edge when contrasting thread is used.

### GaryWear Active Brief (Slimmer Cut)

With our new Active Brief, it's all about finding the right fit. Start by measuring your thigh, as this is the most important measurement for preventing leaks.



**THIGH**  
While standing, measure around the top thigh, keeping the tape straight and parallel to the floor, and around the fullest part.

**WAIST**  
Measure around your natural waistline, which is the smallest area of your waist.

**HIPS**  
Stand with feet together. Keeping tape straight and parallel to the floor, measure around the fullest part.

THIGH	WAIST	HIPS	SIZE
17"-20"	22"-29"	31"-34"	3XS
19"-22"	23"-32"	33"-36"	2XS
21"-24"	25"-35"	35"-38"	XS
22"-25"	27"-38"	37"-40"	S
23"-26"	29"-41"	40"-44"	M
24"-27"	31"-44"	43"-46"	L
25"-28"	33"-47"	45"-48"	XL
26"-29"	35"-49"	47"-50"	2XL
28"-31"	37"-51"	49"-52"	3XL
30"-33"	39"-53"	51"-54"	4XL
32"-35"	41"-55"	53"-56"	5XL

### All Original Pants

#### All Pull-On and Snap-On Pants (Including Long Waist)

Product	Waist Min	Waist Max	Leg Min	Leg Max	Crotch
3XS	16	26	13	16	9
2XS	18	28	14	18	10
XS	20	36	15	20	10
SM	22	40	16	23	11
MD	24	44	17	25	12
LG	26	48	18	27	12
XL	28	52	19	28	14
2XL	30	56	20	28	15
3XL	32	60	21	30	17
4XL	34	64	22	32	18
5XL	36	68	23	32	19

#### Bikini Pull-On and Snap-On Pants

Product	Hips Min	Hips Max	Leg Min	Leg Max	Crotch Width
3XS	18	34	15	24	4.5
2XS	20	36	16	25	5
XS	22	40	17	26	6
SM	24	42	18	27	7
MD	26	44	19	28	8.5
LG	28	50	20	32	9
XL	30	54	21	34	10
2XL	32	58	22	36	10.5
3XL	34	60	23	38	11

**Bloomers**

Product	Waist Min	Waist Max	Leg Min	Leg Max	Waist to Crotch
<b>2XS</b>	18	32	11	17	16
<b>XS</b>	20	36	12	18	17
<b>SM</b>	22	40	13	19	18
<b>MD</b>	24	44	15	21	19
<b>LG</b>	26	48	15	23	20
<b>XL</b>	28	52	17	25	22
<b>2XL</b>	30	56	17	27	24
<b>3XL</b>	32	60	19	29	25
<b>4XL</b>	34	72	19	33	29
<b>5XL</b>	36	76	20	35	31

**Prefold Diaper**

Size	Dimensions
<b>SM</b>	20 x 32
<b>MD</b>	27 x 35
<b>LG</b>	35 x 42
<b>XL</b>	43 x 48

**Contour Diaper**

Size	Dimensions
<b>SM</b>	24 x 28
<b>MD</b>	27 x 31
<b>LG</b>	30 x 34
<b>XL</b>	33 x 37
<b>2XL</b>	36 x 40

**Butterfly Diaper**

Size	Dimensions
<b>SM</b>	23 x 23 x 13
<b>MD</b>	26 x 26 x 16
<b>LG</b>	30 x 30 x 20
<b>XL</b>	34 x 34 x 24
<b>2XL</b>	38 x 38 x 28

**Bibs and Smocks**

Size	Bibs	Smocks
<b>SM</b>	14 x 20	20 x 27
<b>MD</b>	18 x 26	22 x 28
<b>LG</b>	20 x 36	24 x 29

**Insert Pads**

Size	Dimensions
<b>SM</b>	9x27
<b>MD</b>	11x31
<b>LG</b>	14x36

**Mattress Covers**

Size	Dimensions
<b>Twin</b>	39 x 75
<b>Twin XL</b>	39 x 80
<b>Full</b>	54 x 75
<b>Full XL</b>	54 x 80
<b>Queen</b>	60 x 80
<b>CA Queen</b>	60 x 84
<b>King</b>	78 x 80
<b>CA King</b>	72 x 84

**Pillow Covers:  
Flip Top and Zip Top**

Size	Dimensions
<b>Std</b>	21 x 27
<b>Queen</b>	21 x 30
<b>King</b>	21 x 36

The following requirements must be met to become an incontinent wear distributor for Gary Manufacturing Inc. These guidelines have been established to support and protect our current distributors and the interests of Gary Manufacturing Inc.

- Proof of current business license and seller's permit.
- Application request letter to be submitted on company letterhead.
- Initial order amount of \$1,000.00 and minimum order quantities per same size and color, as per Terms of Sale.
- Minimum annual sales of \$12,000.00.
- Distributorship expires if subsequent orders are not placed within 60 days.
- Orders accepted via fax or email on Gary Order Form only, with distributor PO number.
- Compliance with Terms of Sale as found in Gary Manufacturing Distributor's Packet.
- Unless credit approved, all distributor orders must be paid by credit card prior to shipping.



**Custom Order Form** Page 16

Distributor: \_\_\_\_\_ Date: \_\_\_\_\_

**Custom Pattern**

Gary Pattern to use: \_\_\_\_\_ Pattern Name: \_\_\_\_\_

Material: \_\_\_\_\_ Qty: \_\_\_\_\_

Instructions: \_\_\_\_\_ Drawing: \_\_\_\_\_

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Gary Office Use  
Pattern Charge: \_\_\_\_\_ Item Charge: \_\_\_\_\_

**Minor Change to Existing Pattern**  
(Sewing or material change only, no cutting change)

Gary Pattern to use: \_\_\_\_\_ Pattern Name: \_\_\_\_\_

Material: \_\_\_\_\_ Qty: \_\_\_\_\_

Instructions: \_\_\_\_\_ Drawing: \_\_\_\_\_

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Gary Office Use  
Pattern Charge: \_\_\_\_\_ Item Charge: \_\_\_\_\_

Approved by: \_\_\_\_\_ Date: \_\_\_\_\_



### **ORDERING**

All orders are placed electronically via email in our Excel order form. All orders require a Purchase Order number. Please refer to this number on all correspondence regarding your order. Your orders are processed for factory production each Friday morning. Orders not received by Thursday evening will be delayed by one week. Custom orders are to be placed via fax or email on the Gary Custom Order Form. Confirmation will be sent via email or fax.

### **ORDER MINIMUMS**

Initial order value for new distributors is \$1000.00. *All distributors must maintain a minimum of \$12,000 in annual sales to keep distributorship current.*

### **SHIPPING AND HANDLING**

All prices are FOB Chula Vista, California, USA. We ship all domestic orders UPS, and all international orders UPS Worldwide or USPS Global Express Mail. A \$5.50 handling charge applies to each shipment.

### **RETURNS**

No returns without prior authorization.

### **CREDIT**

Net 15 on credit approval only, otherwise all accounts are prepaid. All past due invoices will be subject to a finance charge of 1.5% per month. All returned checks and other payment collection costs will be the responsibility of the account.

### **WHOLESALE**

Gary Manufacturing does not retail any items from this catalog. Individual consumer inquiries are referred to distributors listed on our website.

### **LEAD TIME**

Lead time for production is generally 15-20 working days.

### **CUSTOM ORDERS**

If the item you require is not found in our standard product line catalog, then it is considered a custom item and upcharges apply. All custom orders must be submitted via fax or email using the Custom Order Form. All custom orders are subject to approval by Gary Manufacturing and will be priced on an individual basis. Custom pattern charges range from \$35.00 to \$75.00 based on complexity, and minor changes to existing patterns (sewing and material changes only, not cutting) range from \$3.00 to \$15.00. All custom patterns will be named as requested and dated to be kept on file for reorder purposes. Standard lead time may not apply to custom orders; completion time will depend on the factory workload at time of order.

### **HOURS OF OPERATION**

We are open Monday through Friday, 7:30 a.m. to 3:30 p.m., Pacific Standard Time. Gary Manufacturing is closed for all US national holidays and between Christmas and New Year's.

**MADE IN USA**



**Gary Manufacturing, Inc.**

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